

Press Release

Netviewer grows with strategic investor

Invision invests another 2 million Euro in real-time collaboration specialist Netviewer

Karlsruhe/Zug, 6th March, 2007 —Swiss private equity firm Invision based in Zug has invested another 2 million Euro in Netviewer GmbH, the leading European supplier of real-time collaboration and desktop sharing solutions based in Karlsruhe, Germany. Netviewer intends to use the capital inflow to push international growth and drive forward their product and additional services development.

The market for web collaboration solutions has been characterised by strong growth for a period of years. The product spectrum ranges from internet-based software allowing users to view each other's PC screens and work on applications simultaneously, to web-conferencing solutions. Analysts from Frost & Sullivan expect* continued annual growth in this market averaging 33 percent until 2009. With the strategic investor's commitment, Netviewer intends to exploit this dynamic environment and build upon its leading position in Europe.

Netviewer GmbH has experienced remarkable growth since its foundation in 2001: the company currently has an impressive client portfolio of more than 8'000 organisations from over 40 different countries, a number which increases by more than 300 new customers per month. As a result, Netviewer is one of the fastest growing technology companies in Europe. Netviewer was ranked 9th in Deloitte's Fast 500 Award 2007.

* According to the survey "World Web Conferencing Market" (2003)

One of the basic principles of Invision in its investments, is to strategically support the portfolio company and to actively apply its team to generate added value. The companies benefit not only from capital inflow; they also profit directly from the experience of and the extensive network maintained by the investment team. This support covers all areas of the company from strategy and product development to financial consulting.

“We are happy to strive for much higher goals together with Invision,” says Netviewer CEO Dr. Andreas Schweinbenz. “This commitment from Invision is a confirmation of the success of our work in the past two years and our corporate strategy. With Invision we have not only an institutional investor but a strategic partner for our company who has helped us to perform so brilliantly.”

Marco Martelli, responsible investment professional and Director of Invision, also welcomes the next step of the co-operation. “When we first began studying Netviewer and its market environment, we quickly realised that Netviewer addresses an enormous growth potential. The real-time collaboration market is booming and Netviewer is extremely well positioned – not only because of their product range, but also their impressive licensing model, an intelligent sales strategy, motivated work force and, last but not least, because of their excellent management. Since our first investment in 2005, the company has experienced significant growth. The company has a solid financial basis, which is reason for high expectations of our future together. “

About Netviewer:

Founded 2001 in Karlsruhe, Netviewer (www.netviewer.com) is Europe's leading provider of real-time collaboration software with currently over 200 employees worldwide. The Netviewer service enables (business) users to view each other's PC screen simultaneously in order to work on all kinds of documents, calculations or graphs together - regardless of where the participants are located. Real-time collaboration and communication via the internet significantly reduces the time and cost of travel and thus increases productivity.

More than 8,000 corporations and SMEs from over 40 countries, including Bayer, BMW, Deutsche Post, Ernst & Young, SAP, Siemens and Swisscom Mobile, rely on the ease of use the Netviewer tools offer. With headquarters in

Germany, Netviewer has subsidiaries and representatives in Switzerland, France, Austria, The United Kingdom, The Netherlands, and The United States.

About Invision

Invision is a leading Swiss based private equity firm investing primarily in growth companies in Europe. Invision is dedicated to back entrepreneurs that have the drive and ability to build world class companies that become a dominant player in their market. Over the last decade, Invision built up a proven experience of investing and actively supporting more than 60 companies and an excellent track record with numerous IPOs and trade sales. The investment activity is focused on information technology, medical technology and innovative service business.

Further information

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